Shanghai Banzhijia Steel.

COMPANY PROFILE

Shanghai Banzhijia Supply Chain Co., Ltd.

One-Stop Steel Supply Chain Service Provider

Connecting Steel Resources • Building Quality Projects Together

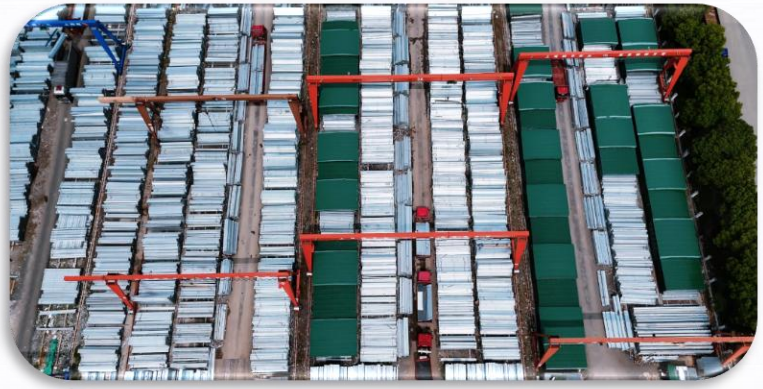
COMPANY PROFILE

Founded in 2012, Shanghai Banzhijia Supply Chain Co., Ltd. has accumulated 14 years of experience in steel trading and processing. We are an integrated steel supply chain service provider specializing in centralized steel procurement, warehousing and logistics, customized processing, project delivery, and international export. We are committed to providing customers with comprehensive, one-stop steel supply solutions.

Supported by strategic partnerships with more than ten leading steel mills, we operate a 3,000 m² standardized processing facility. Our business serves key sectors including infrastructure construction, municipal projects, and industrial manufacturing. We are also actively expanding into overseas markets such as Southeast Asia, the Middle East, and Russia, building an efficient global service network.



Company Office Building



Warehousing and Logistics Center

14 Years
Industry Experience

20,000 Tons
Ready Stock

3,000 m²
In-House Processing Facility

10+
Strategic Steel Mill Partners

MILESTONES

Our Journey • Advancing Step by Step



2012

Foundation

Established our presence at Jiaxing Market, one of China's leading building material markets, and opened our first warehousing and distribution center.



2014

Growth

Supplied steel for major urban construction projects, including the National Exhibition and Convention Center.

2015

Customer Development

Established a dedicated distribution department and built close partnerships with China State Construction Engineering Corporation and China National Chemical Engineering.



2018

Expansion

Annual revenue exceeded **RMB 200** million for the first time, marking a new stage of business growth.



2020

Capability Building

Completed our processing center with an **annual capacity of 100,000 tons**, serving more than **3,500 customers.**



2025

Breakthrough

Our customer base surpassed 5,000, including state-owned enterprises, listed companies, manufacturers, and trading companies. Annual revenue exceeded RMB 650 million.



2026+

Looking Ahead

Maintain steady growth in the domestic market, establish an international business team, and expand into global markets.

HONORS & QUALIFICATIONS · PROVEN STRENGTH



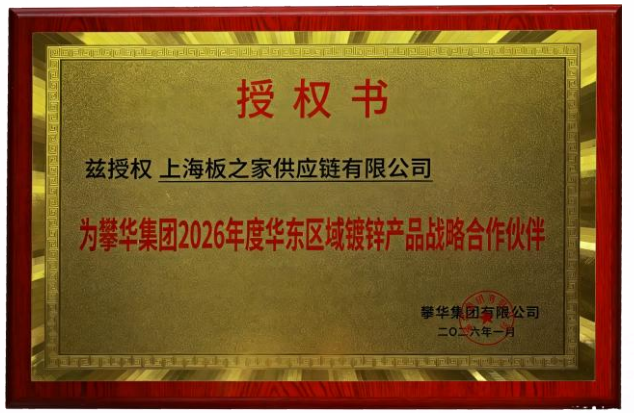
National Top 100 Steel Supplier



Authorized Distributor of Youfa Group



"Gold Steel Cup" · Recommended Enterprise for Engineering Machinery Steel



Strategic Partner of Henghua East Zinc

Four Core Advantages for Reliable Supply



Ample Ready Stock

Fast Response

We maintain 20,000 tons of ready stock across a full range of steel products, covering mainstream national-standard specifications. Standard orders can be dispatched the same day, and urgent orders can be fulfilled through immediate allocation, ensuring project schedules stay on track and preventing delays caused by stock shortages.



In-House Processing

Flexible Customization

We operate our own processing base equipped with a full range of machinery, supporting cut-to-length, slitting, shearing, anti-corrosion treatment, and other customized processing services. End-to-end quality control ensures stable and controllable lead times.



Strategic Sourcing

Better Value

We have long-term strategic bulk-purchasing agreements with more than ten leading domestic steel mills. Through large-scale procurement, we strictly control material costs and eliminate intermediary markups, enabling us to offer more competitive prices without compromising quality.



End-to-End Service

Compliant & Hassle-Free

We provide dedicated support throughout the entire process, from product selection and quotation to processing, logistics, reconciliation, and settlement. Complete documentation, standardized transparent procedures, and strict compliance with internal control requirements ensure a worry-free partnership.



With an integrated business model of "ready stock + processing + strategic sourcing + service," we build a comprehensive supply chain advantage and provide customers with safe, efficient, and cost-effective steel supply solutions.

Full Range of Steel Products • One-Stop Supply

01. Structural Steel Sections

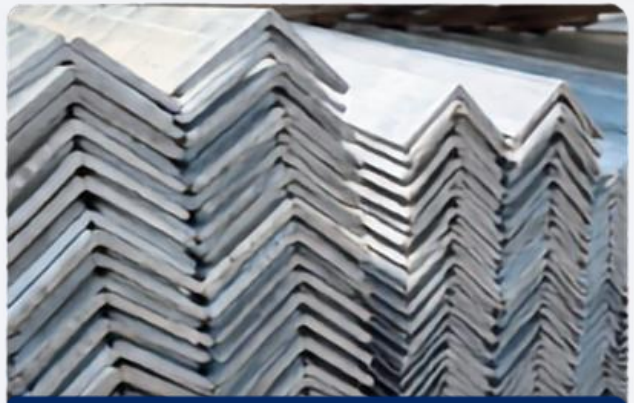
We supply a full range of structural sections, including H-beams, I-beams, channels, angles, C/Z sections, round bars, and more. With complete specifications and a wide choice of material grades, our products can meet different load-bearing and structural requirements.

Applications:

Steel structure workshops, heavy equipment frames, engineering support structures, municipal bridges, and infrastructure projects.



H-Beams / I-Beams



Angle Steel



Round Bars



Rectangular Hollow Sections

Value-Added Services: We support customization to multiple standards, including GB, EN, ASTM, and JIS. We also provide one-stop downstream processing services such as galvanizing, anti-corrosion treatment, bending, cutting, and punching, delivering full-cycle material solutions for your projects.

Full Range of Steel Products • One-Stop Supply

02. Plate & Sheet Products

We supply a wide range of plate and sheet products, including hot-rolled plates, medium and heavy plates, galvanized sheets, galvalume sheets, and weathering steel plates. Our products feature excellent surface treatment, high flatness, and strong corrosion resistance.

Applications:

Industrial equipment structures, pressure vessels and tanks, steel structure cladding systems, outdoor anti-corrosion components, and automotive manufacturing.



Hot-Rolled Plates



Cut Steel Plates



Medium & Heavy Plates



Checkered Plates

Value-Added Services: We support customized products in multiple standards, including GB, EN, ASTM, and JIS. We also provide one-stop downstream processing services such as galvanizing, anti-corrosion treatment, bending, cutting, and punching, delivering full-cycle material solutions for your projects.

Full Range of Steel Products • One-Stop Supply

03. Pipe & Tube Products

We supply a wide range of pipe and tube products, including seamless pipes, welded steel pipes, galvanized pipes, spiral pipes, and square and rectangular tubes. With broad specification coverage, high dimensional accuracy, and excellent compressive performance, our products are suitable for demanding applications.

Applications:

Urban water supply and drainage networks, industrial fluid process pipelines, municipal road engineering, steel structure columns, curtain wall framing systems, and related structural applications.



Galvanized Steel Pipes



Large-Diameter Steel Pipes



Square Hollow Sections



Rectangular Tubes

Value-Added Services:

We support customized products in multiple standards, including GB, EN, ASTM, and JIS. We also provide one-stop downstream processing services such as galvanizing, anti-corrosion treatment, bending, cutting, and punching, delivering full-cycle material solutions for your projects.

Full Range of Steel Products • One-Stop Supply

04. Construction Steel Products

We supply a full range of construction steel products, including rebar, coiled rebar, high-speed wire rod, and common wire rod. Our products comply with national construction standards and deliver stable, reliable mechanical performance.

Applications:

Main building structures, civil engineering foundations, road and bridge construction, affordable housing, and a wide range of municipal and public infrastructure projects.



Rebar



Wire Rod Coils



Round Bars



Square Bars

Value-Added Services: We support customized products in multiple standards, including GB, EN, ASTM, and JIS. We also provide one-stop downstream processing services such as galvanizing, anti-corrosion treatment, bending, cutting, and punching, delivering full-cycle material solutions for your projects.









In-House Processing Base • Meeting Custom Processing Needs

01. Base Scale & Configuration

Our company operates a 3,000 m² standardized processing base equipped with a professional technical team and a full set of automated processing equipment, ensuring strong annual processing capacity.

Core Processing Capabilities

We specialize in leveling and slitting, while also providing cut-to-length and sheet flattening services. Strict dimensional control ensures consistent plate accuracy and a solid processing foundation.

Advanced Processing Capabilities

Our services cover bending, welding, rolling, forming, and surface anti-corrosion treatment, providing a complete process chain to meet complex shaping and protection requirements.

Controlled Lead Time

Our fully integrated production process minimizes outsourcing, enables precise scheduling, and ensures on-time delivery.

High Processing Accuracy

We strictly follow steel dimensional standards, maintain precise tolerance control, and ensure stable finished-product quality.

Custom Requirement Adaptability

We handle a wide range of customized processing needs and closely align with project-specific requirements.

End-to-End Quality Control • Full Traceability

01

Incoming Inspection

Source Control • Qualification Verification



02

In-Process Inspection

Strict Process Control • Layer-by-Layer Checks



03

Pre-Delivery Reinspection

Complete Documentation • Accurate Delivery



04

Full Traceability

Recorded Data • Evidence Available



Stable Supply Chain • Keeping Projects on Schedule



01 Stable Upstream Resources • Deep Partnerships with Leading Steel Mills

We maintain long-term strategic partnerships with more than ten leading domestic steel mills, including Boasteel, Angang, Shagang, JISCO, Yongfeng, Guanzhou, and Pahuia. This ensures stable supply, a complete product range, and the ability to fulfill large-volume orders and long-term framework supply agreements.



02 Ample Inventory Support • 20,000 Tons of Ready Stock

We maintain 20,000 tons of ready stock covering mainstream specifications for engineering and construction projects. With an intelligent inventory management system, regular orders require no production wait time and can be dispatched the same day, significantly shortening project material preparation cycles.



03 Efficient Logistics & Delivery • Precise Nationwide Scheduling

We have built a dual-guarantee logistics network combining our own fleet with nationwide transport partners. This enables same-day rapid delivery across Jiangsu, Zhejiang, and Shanghai, as well as dedicated nationwide delivery direct to project sites. We also support staged and batch deliveries based on construction progress, matching site schedules and avoiding material backlog.



04 Emergency Response Mechanism • 24/7 Rapid Support

We operate an around-the-clock rapid response center for urgent replenishment, temporary specification changes, and other unforeseen project needs. We commit to coordinating supply and logistics within 24 hours, minimizing risk and ensuring projects stay on schedule.

Standardized Service • Worry-Free End-to-End

01 Dedicated Account Service

One-to-One Support Throughout the Process

Each customer is assigned a dedicated account manager and order-follow-up specialist, creating a one-to-one service system across the full process. This ensures timely and efficient response, accurate information delivery, and prompt problem solving without delays, making communication smoother and service more attentive.

02 Compliance & Settlement Assurance

Clear Documentation • Transparent Billing

Each shipment comes with a complete set of compliance documents, including material certificates, quality certificates, and delivery notes. VAT invoices can be issued as required, with clear and transparent billing. We fully support customers in internal audits, warehouse receiving inspections, and project settlement procedures, ensuring every transaction is compliant and controllable.

03 After-Sales Follow-Up Service

Fast Response • Reliable Resolution

Delivery is not the end of our service. We continue to follow up on product usage after delivery. For any issue related to quality, specifications, or other concerns, we respond promptly, step in quickly, and provide complete solutions to protect customer rights and ensure a reliable user experience.

Built on professional service and guided by customer satisfaction, we create a full-lifecycle service loop so every partnership is smooth, secure, and worry-free.

Proven Strength • Trusted by Clients

01. Benchmark Leadership • Deep Industry Expertise

We have long served leading central and state-owned enterprises such as China State Construction, China Communications Construction, and Shanghai Construction Group, as well as numerous companies in industrial manufacturing and steel structure engineering. Through large-scale and complex project supply and service experience, we have become a trusted partner across the industry.

02. Broad Sector Coverage • Diversified Presence

Municipal Infrastructure

Roads, bridges, and pipeline engineering

Industrial Manufacturing

Standard plants and workshop construction

Commercial & Public Buildings

Office towers and exhibition venues

Backed by the powerful combination of stable quality, efficient delivery, and standardized service, our core customer partnerships average more than 5 years, with repeat business exceeding 90%, earning us an outstanding reputation in the industry.

Strategic Partner Matrix

China State Construction

Fortune Global 500 Enterprise

China Communications Construction

Leader in Transportation Infrastructure

Shanghai Construction Group

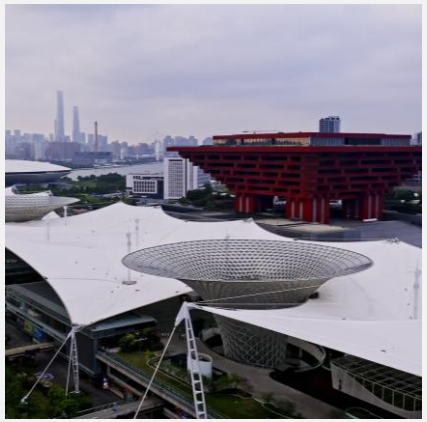
Leading Yangtze River Delta Infrastructure Builder













Global Presence · Export Empowerment

Through its wholly owned subsidiary, Xinban Times International Trade (Shanghai) Co., Ltd., the company focuses on building its independent website and overseas social media matrix. With a global perspective, it integrates resources to build a solid bridge for exporting a full range of steel products and continuously expands its international market presence.

International Standards Full Product Range

We supply a full range of steel products in strict compliance with EN, ASTM, JIS, and other international standards. Complete MTC material certificates are available for every batch, ensuring quality meets the strict requirements of global customers.

One-Stop Export Service

We provide professional documentation, customs declaration, and international logistics coordination. From order confirmation to cargo delivery, we manage the entire process to deliver efficient, compliant, and hassle-free end-to-end export solutions.

Broad Global Market Coverage

Our products are exported to Southeast Asia, the Middle East, Russia, Africa, Latin America, and other Belt and Road and emerging markets. With stable quality and dependable service, we have built a broad sales network and earned customer trust worldwide.

Diverse Cooperation Models

We flexibly respond to customer needs, supporting small trial orders, large-volume procurement, and OEM customized processing. With an open and cooperative approach, we build long-term, stable, and win-win strategic partnerships with global partners.

MANAGEMENT PHILOSOPHY AND DEVELOPMENT VISION

QUALITY FIRST

We control the entire process of our product quality and build a rigorous quality management system. Adhering to the principle of quality first, we ensure every delivery stands the test of the industry, creating value for customers.

EFFICIENCY FIRST

We take efficient responsiveness to market demands as our core, optimize supply chain processes, streamline information and logistics, and ensure fast and accurate delivery to enhance service experience.

INTEGRITY-BASED

We always adhere to compliant operations and keep our promises. With transparency in every process and a responsible attitude, we build trust and establish a solid reputation.

COLLABORATION-ORIENTED

We maintain an open and cooperative attitude, work hand in hand with customers and partners to share resources and responsibilities, achieve mutual growth, and build a stable and sustainable ecosystem.

CORPORATE VISION

To become a leading professional steel supply chain service platform in China with a nationwide presence and global reach. We integrate upstream and downstream resources to serve infrastructure, high-end manufacturing and industrial customers, delivering reliable, efficient and cost-effective supply chain solutions, and becoming an industry leader.



TEAM CULTURE

We build a united, collaborative and motivated team. We value every partner's contribution, empower each other to grow, and pursue excellence together in an open, inclusive and progressive environment, creating a better future together.





LOOKING FORWARD TO PARTNERING AND WINNING TOGETHER

COOPERATION MODELS

- Annual Framework Agreement
- Project Specialized Supply
- Integrated Services: Custom Processing + Delivery
- Overseas Import & Export Trade Cooperation

CONTACT INFORMATION

Address:
Room 505, Building 1, Lane 103, Sizhuan Highway,
Songjiang District, Shanghai (Songjiang Steel City)

Contact Person: Feng Chentao

Phone: +86 185 1618 3936

Email: shanghai.banzhijia.steel@gmail.com

Shanghai Banzhijia Supply Chain Co., Ltd. is dedicated to providing professional steel supply chain solutions and growing together with partners for a sustainable future.

www.banzhijiasteel.com